

# Specialist business advice and support

**T**he Healthcare Consultancy (THC) was founded in 2012 by specialist healthcare consultant Ken Brown. After spending 27 years with the Royal Bank of Scotland, including more than a decade in the healthcare sector, Ken has built up extensive experience of the dental and medical industry.

THC was created to help businesses within the healthcare sector develop and grow in the knowledge that specialist healthcare advice and support is only a phone call or click away. The company offers consultancy services on areas such as business planning and feasibility studies, financial guidance in terms of expansion and growth, accessing bank funding and working capital management, as well as risk management advice on areas such as

health and safety, healthcare regulations and staff issues.

## Testimonials:

### Ian Ollerhead - Barnton Dental

"Ken guided me through the process of purchasing a practice from start to finish and dealt with potential lenders on my behalf to ensure that I received the best possible deal. I would recommend that anyone looking to buy their first dental practice make use of his undoubted expertise."

### Shona McIntyre - Argyll Smile Dental Care

"I was recommended to THC while looking for finance for expanding our practice. After speaking with Ken, it was



clear that his knowledge and experience of healthcare within the banking sector was going to be beneficial to us. Within a couple of weeks, Ken had a range of competitive funding options for us. I would have no hesitation in recommending THC to any practice looking for funding or financial advice." ■

 For more information, visit [thc-uk.co.uk](http://thc-uk.co.uk)

## Looking for finance?

- Buying into a practice
- Improving & growing your business
- Refinancing or restructuring your existing practice debt

"At The Healthcare Consultancy (UK) Ltd we have the expertise to help meet all your financial needs."

We will help to:

- develop your business plan & funding proposal for you
- present it to the banks
- negotiate the best possible deal on your behalf, and
- advise you throughout the due diligence & legal process

Saving you time to focus on what's important  
– managing your own business.

So whether you are looking for access to best in market commercial mortgage terms, general financial or consultancy advice or introductions to an extensive network of healthcare professionals contact

Ken Brown on:  
M: 07595 942969

Email [ken@thc-uk.co.uk](mailto:ken@thc-uk.co.uk)  
Or visit [www.thc-uk.co.uk](http://www.thc-uk.co.uk)